

BBVA successfully completes the exchange of three issues of preferred securities with a participation ratio of 80% of the existing securities

- **The substantial participation ratio is the highest ratio registered at a European level in this kind of issues addressed to institutional investors.**
- **As a result of this transaction BBVA obtains more than 225 million capital gains, which shall be used to increase additional reserves.**
- **The success of the exchange shows once more the confidence placed by the investors and the market in the BBVA Group.**

Today BBVA successfully completed the exchange offer concerning three issues of preferred securities placed among institutional investors, which was launched on October 5. The transaction was very well received by the investors, as shown by the fact that 80% of the total average weighed amount of the issues have participated in the transaction and tendered their preferred securities in exchange for the new ones. Such participation ratio constitutes a new record at a European level in this kind of transactions addressed to institutional investors and reflects the attractiveness of the Bank's offer to the investors. As a result of this exchange, BBVA shall obtain capital gains exceeding 225 million Euro, which shall be used to increase additional reserves.

On October 5, BBVA launched an offer to the holders of three preferred securities issues, placed among institutional investors, for a total amount of circa 1,500 million Euros. The offer was to exchange the existing securities for a new issue of preferred securities. In particular, two of those issues, for amounts of 550 million and 500 million, were denominated in Euros, and the third one for 400 million, in pounds.

The Bank successfully concluded the offer, which was very well received by the investors, since 80% of the total average weighed amount accepted the

exchange for the new preferred securities. The participation ratio establishes a new record at a European level in the acceptance of this kind of transactions addressed to institutional investors.

Pursuant to the final data of the offer, where BBVA and Morgan Stanley acted as dealer managers, the acceptance ratio of the exchange was 84.4% and 67.1%, respectively, in the two issues of preferred securities denominated in Euros, and 92.2% in the issue denominated in pounds. The resulting average weighed acceptance ratio for the three issues is 80%.

The high ratio of participation in the exchange offer reflects the attractiveness of the Bank's proposal for the investors, due both to its terms and to the current market situation. In addition, it shows once more the confidence of investors in BBVA, which had been also appreciated these last weeks at the placement among retail investors of an issue of convertible debentures for an amount of 2,000 million Euro, or at the placement of an issue of mortgage-backed bonds for an amount of 1,000 million with a very competitive spread in comparison with the market.

The exchange of preferred securities resulted in capital gains for an amount exceeding 225 million Euro for the Bank, which shall be used to increase additional reserves.